PHILIP MORRIS USA

INTER-OFFICE CORRESPONDENCE

120 PARK AVENUE, NEW YORK, NY 10017-5592

TO.

Dave Beran

DATE: February 20, 1992

FROM:

Aleiandro Lopez

SUBJECT: Exploration of New Textures

Project:

Attached for your approval is a Letter of Agreement between Marketing Perceptions, Inc. and Philip Morris to conduct research involving the exploration of new ideas for innovation in packaging.

Budget:

The cost of conducting this research is \$21,600± 10% and will be covered by the 1992 Consumer Research budget.

Competitive Bid:

Marketing Perceptions, Inc. was selected as the supplier for this project due to their expertise in conducting qualitative research.

Alejandro Lopez

David Beran

David Davies